

**Business/Operations Manager**

The Helicopter FDM experts at Truth Data Insights are seeking a General Manager to direct, develop and coordinate a variety of projects from marketing and sales to managing customer relations and flight data projects.

- Formulates company policies, directing and coordinating all divisional department activities to develop and implement long-range goals and objectives to meet business and profitability growth objectives.
- Reviews analyses of activities, costs, operations and forecast data to determine department or division progress toward stated goals and objectives.
- Confers with company President and other personnel to review achievements and discuss required changes in goals or objectives.
- Develops, reviews, updates and implements business strategic planning, including sales, financial performance and new product development.
- Oversees key projects, processes and performance reports, data and analysis.
- Reviews operations and plans to meet requirements for sales planning and to ascertain manufacturing or outsourcing requirements to develop new markets.
- Reviews and approves preparation of accounting analysis for budgetary planning and implementation, production efficiency, financial reporting, budgetary planning and submittal for capital expenditures.

Basic Requirements

- Successful candidates will have a background in aviation operations management, business and safety preferably within the helicopter industry.
- Has a BSc, MS or MBA
- Has affinity for data analysis and statistics
- Has worked or studied in an aviation related environment. Examples: has pilot's license, is studying aerospace engineering or works for an airline.
- Is proficient in Excel or another data analysis or business intelligence package such as SPSS, Power BI, Tableau, Qlik etc.
- Is proficient in English
- Must have past experience working independently

Internal reference: 2000

About Truth Data

Truth Data is an innovative flight data monitoring company focusing on the helicopter market but with FDM capabilities extending across all areas of aviation. Truth Data draws upon decades of experience in commercial and military aviation and possesses unique capabilities in Flight Data Analytics to support our customers. The result is a safer, more economical aviation operation for our partners with unparalleled service. We have superb knowledge managing diverse fleets of aircraft with recording systems from most all major manufacturers.